

Your Peace of Mind Guide to Trusts



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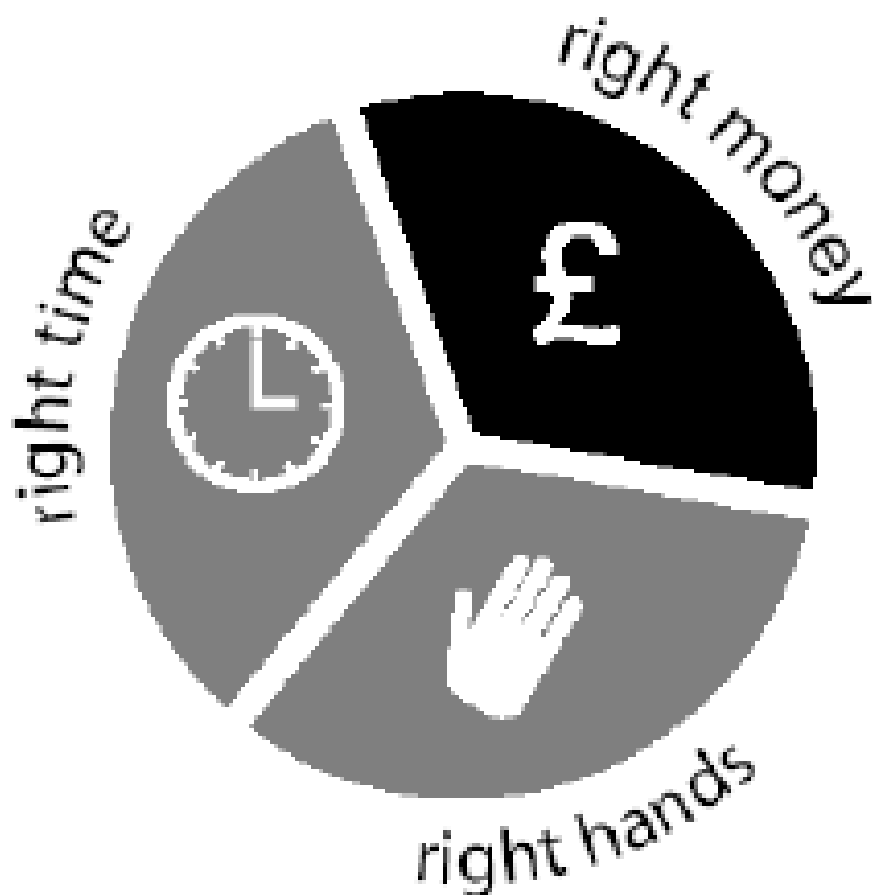
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Right money

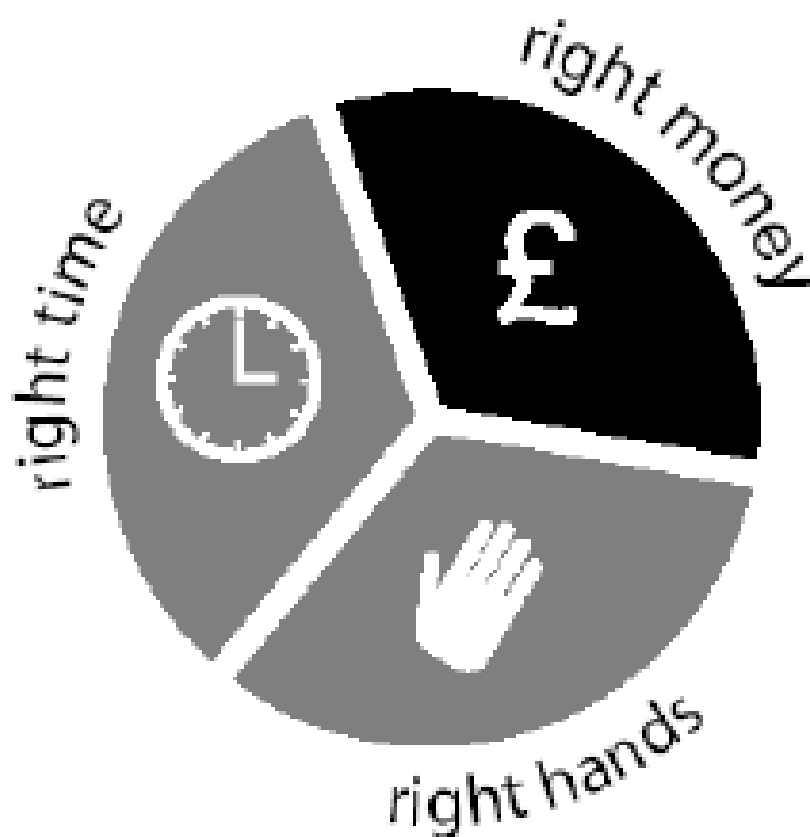
You can use a trust to give some or all of the benefits on your protection plan to other people. This means that the benefits you give away would not be part of your estate if you die, and would not normally be subject to inheritance tax.



Inheritance tax is currently payable at 40% on any part of an estate valued over £325,000. If you don't put your plan in trust, any money it pays out is added to your estate.

Right hands

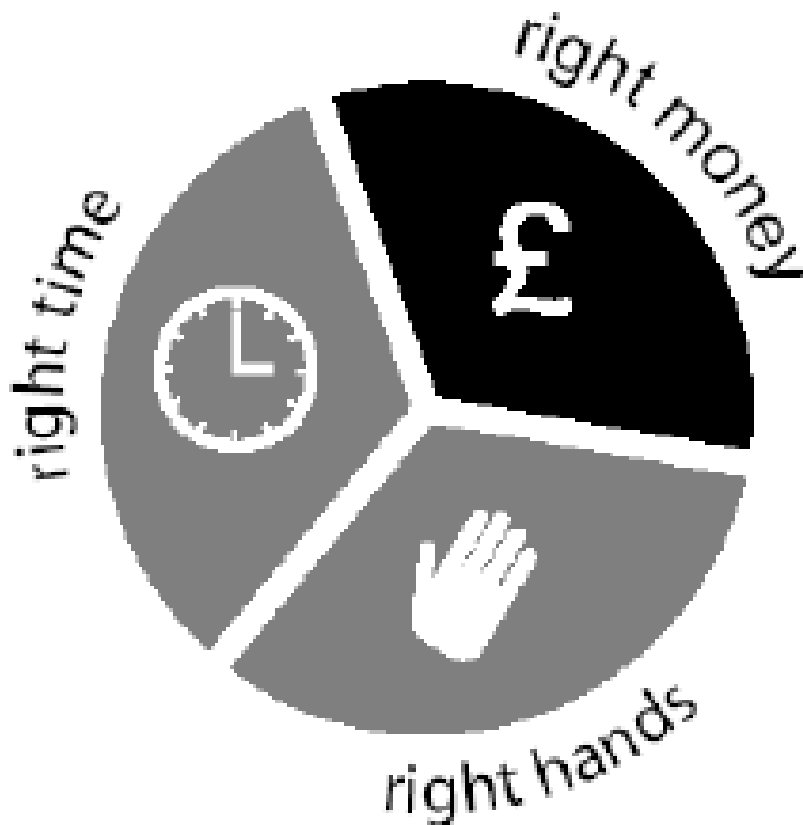
Our trusts are flexible, which means you have control over who will benefit from your cover and who will be responsible for making sure that happens.



When you're setting up a trust you have control over who will administer any money paid out from a claim (the trustees) and who will benefit from any money paid out (the beneficiaries). You can also make sure you receive any benefits that you want to keep for yourself, for example a payment following a Critical Illness claim.

Right time

If you put your plan in trust it allows your Life Insurance company to pay any claim you make more quickly than they could if the plan was not put in trust. If you die without putting your plan in trust, your representatives may have to obtain a Grant of Representation before they can deal with your plan.



This process can take several months. Putting your plan in trust can avoid this delay. We have different trust forms available. Your financial adviser can help you decide which one best suits your circumstances.

By putting your plan in trust, you can make sure the **right money** makes it into the **right hands** at the **right time**

If your financial adviser told you about a product that:

- was free
- could **save you 40p in every £1**
- could save your family months of legal wrangling

Would you be interested?

That product is a trust. Putting your plan in trust:

- is free
- may save inheritance tax
- avoids probate delay

Give yourself peace of mind.

Speak to your adviser about putting your protection plan in trust.

Reasons to Set up a Trust

Speed

If a Life Policy is written in Trust, the Trustees can make the claim and the proceeds will be paid into the Trust straight away.

If a Life Policy is not in a Trust, there could be a significant delay in getting access to the money, at a time when it is needed the most, while waiting for Probate to be granted. The survivor may not have adequate income to meet the monthly outgoings, adding additional stress and worry on top of having to deal with the loss of a loved one.

Going to the Right People at the Right Time

Clients often assume that the policy proceeds will be paid out to their families in the event of their death. However, how can they be sure that the proceeds will end up in the right hands, given that the majority of people in the UK die without leaving a Will. Where children are involved you can request that the Trustees do not release significant sums of money to them until they have reached a given age. Simply writing the policy in Trust and nominating the intended beneficiary on the Trust Form can avoid any disputes or delay in payment of proceeds. In relationships where couples are not married or where one or both were previously married a Trust can again ensure that the proceeds end up where they were intended.

Tax Planning

Proceeds from a Life Policy will be added to the value of the Estate on death for Inheritance Tax purposes. Given that the client would never benefit personally from these proceeds, why not write the plan in Trust so that any proceeds can be outside of the Estate on death therefore normally mitigating Inheritance Tax. If not written in trust, each £100,000 of Life Assurance could mean only £60,000 for the family, as £40,000 could be paid away in tax.

Free Service & Peace of Mind

No cost and ensures your policy proceeds are put in the right hands at the right time.

Trustees

- 3 - 4 Trustees – a typical trustee can be family or close friend, preferably of similar age and circumstances, who you can trust to administer your instructions on your death.

Role of a Trustee

- To carry out your wishes
- To liaise with the Life Company and beneficiaries Solicitors to distribute the proceeds of the policy as per your wishes to the chosen beneficiaries.



Nominated Trustee Contact Details

Client Name(s)

Criteria for selecting Trustees

Someone you **trust** to look after your children

Local

Similar **Age** or Younger

Healthy

Financially Aware

Lifestyle (may have children similar ages)

Trustee 1

Name: _____ DOB: _____

Address: _____

Contact telephone Number: _____

Email address: _____

Trustee 2

Name: _____ DOB: _____

Address: _____

Contact telephone Number: _____

Email address: _____

Trustee 3

Name: _____ DOB: _____

Address: _____

Contact telephone Number: _____

Email address: _____

Trustee 4

Name: _____ DOB: _____

Address: _____

Contact telephone Number: _____

Email address: _____

Please advise your Trustees that we will be contacting them to discuss the Trust.

Beneficiaries - Full Names	% Share
1	1
2	2
3	3
4	4
5	5